



Environmental Quality Management, Inc.

Due Diligence Services

EQ Due Diligence Overview

EQ's comprehensive Due Diligence services are tailored to the needs of our clients. In today's business and litigious climate, it is increasingly important for our clients to understand the scope and magnitude of the potential financial exposure associated with environmental risks involving business decisions. Whether as part of a merger or acquisition, a commercial or industrial development, plant closure or sale, property repositioning for re-development or sale related to cleanup, or pre-financial support, EQ's staff has the experience, understanding, and know-how to weave you through potential pitfalls to a successful conclusion.



Assessing a Variety of Due Diligence Projects

EQ staff experience includes work at:

- ▶ Start-up entrepreneur
- ▶ Commercial & industrial developments
- ▶ Privately held companies
- ▶ Publicly traded companies
- ▶ Multi-national corporations

Activities Driving Due Diligence

EQ's numerous clients have diverse business objectives that require Due Diligence activities, including:

- ▶ Mergers of major corporations
- ▶ Acquisition or divestiture of properties for active manufacturing operations
- ▶ Commercial or industrial real estate development
- ▶ Plant closure and sale
- ▶ Refinancing or securitization of commercial and industrial properties
- ▶ Bankruptcy and foreclosure proceedings
- ▶ Property remediation and redevelopment
- ▶ Improvement of current management practices

Servicing Multiple Industries:

- ▶ Chemical
- ▶ Food processing
- ▶ Pharmaceuticals
- ▶ Steel and coke
- ▶ Beverage Industry
- ▶ Petroleum refining
- ▶ Cement
- ▶ Automotive
- ▶ Ferro alloys
- ▶ Aerospace
- ▶ Electric power generation

Solving Problems... Creating Cost-Effective Solutions!



EQ's Wide Array of Services

EQ's staff have over 20 years of experience conducting Due Diligence projects, and have successfully worked with stakeholders at all levels of interest. Our combination of knowledge and experience along with our use of leading edge technology have allowed us to meet our client's objectives in a cost-effective and timely manner. EQ's Due Diligence Services include:

- ▶ Phase I - Environmental Site Assessment
- ▶ Phase II - Site Characterization Study
- ▶ Phase III - Remediation Design, Construction, and Operation and Maintenance
- ▶ Property Condition Assessments
- ▶ Audits of Tenant Operations
- ▶ Multimedia Regulatory and Permit Compliance Assessment
- ▶ Inventory of recognized environmental, health, and safety conditions
- ▶ Asbestos, lead paint, PCB capacitor, mold, and radon assessments
- ▶ Wetland, flood plain, and geological fracture assessments
- ▶ Interviews with owners, occupants, and government officials
- ▶ Physical sampling and laboratory analysis (ambient air, indoor air, soil, water, waste)
- ▶ Exploratory soil and groundwater investigation
- ▶ Environmental Hazard and Risk Assessments
- ▶ Environmental Liability
- ▶ Cost Estimating
- ▶ Process Safety Management Evaluations
- ▶ Preparation of Environmental Disclosure Documents (Sarbanes-Oxley Act Compliance)



Why EQ?

Many organizations turn to EQ as a member of the core team when they are considering a merger, acquisition, or divestiture. EQ believes that potential environmental liabilities may be contained and the consequences may be minimized if they are addressed in the preparation of merger or acquisition agreements. Clients know they can trust EQ to provide a comprehensive and cohesive Due Diligence team. Knowing your partners and having confidence that the Due Diligence team is working together is a major aspect of all business ventures. EQ is committed to providing high-quality, timely, and cost-effective services with the utmost integrity and confidentiality.



About EQ

EQ is a full-service environmental consulting and engineering firm headquartered in Cincinnati, Ohio.

Established in 1990, the company maintains offices throughout the country. In addition to Cincinnati, EQ has offices in Chicago, Denver, Durham, Las Vegas, New Orleans, Pittsburgh, Roanoke, Sacramento, San Antonio, and Seattle.

For additional information, please contact:

**Tom Robertson, John Miller,
Mike Arozarena, or Bob McCullough
(800) 229-5299 or (800) 229-7495**



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www.eqm.com