

GENERAL SERVICES ADMINISTRATION

Federal Supply Service *Authorized Federal Supply Schedule Price List* *Supplement No. 4*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through **GSA Advantage!**[®], a menu-driven database system. The INTERNET address for **GSA Advantage!**[®] is: **<http://www.gsaadvantage.gov>**.

Schedule for - Professional Services Schedule
Federal Supply Group: Industrial Group 00CORP

Contract Number: GS-10F-0293K

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>
Contract Period: 6-22-2000 through 6-21-2020 (through Option Renewal Period 3)
(Initial 5 Year Contract Period plus three 5-year Option Renewal Periods)

Pricelist Effective June 22, 2015

Contractor: **Environmental Quality Management, Inc.**
1800 Carillon Boulevard
Cincinnati, OH 45240

Business Size: Small Business

Telephone: (513) 825-7500

Extension: 7330 (John Miller)

FAX Number: (513) 825-7495

Web Site: www.eqm.com

E-mail: jmiller@eqm.com, jgreber@eqm.com, bkuhlenberg@eqm.com

Contract Administration: Betsy R. Kuhlenberg

CUSTOMER INFORMATION:

- 1a. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:** 899-1, 899-1RC, 899-8, and 899-8RC.
- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**

- 1c. **If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.**
2. **Maximum Order:** \$1,000,000
3. **Minimum Order:** \$100
4. **Geographic Coverage (delivery Area):** FOB Worldwide
5. **Point(s) of production (city, county, and state or foreign country):** Same as Contractor
6. **Discount from list prices or statement of net price:** Government Net Prices (discounts already deducted). See prices attached
7. **Quantity discounts:** None offered
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted at or below the micro-purchase threshold:**
Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Contact Contractor
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor
- 11c. **Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor
- 11d. **Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery:** Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as contractor
- 13b. **Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.**
14. **Payment address(es):** Environmental Quality Management, Inc., P.O. Box 881, Middletown, OH 45044-0881.

15. **Warranty provision:** Contractor's Standard Commercial Warranty
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.**
25. **Data Universal Numbering System (DUNS) number:** 62-2824886.
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** EQM has been registered in the CCR database since May 8, 1998. EQM is currently registered with System for Award Management (SAM) (formerly CCR), and registration is updated annually.

PRICES ATTACHED (effective date 06/22/2015)

See attached Table 1 for revised prices for SINs 899-1/899-1RC (Environmental Consulting Services).

See attached Table 2 for revised prices for SINs 899-8/899-8RC (Remediation and Reclamation Services).

ENVIRONMENTAL QUALITY MANAGEMENT, INC.
Table 1. GSA Contract Labor Rates for SINS 899-1/899-1RC

	OPTION III RENEWAL PERIOD				
	Contract	Contract	Contract	Contract	Contract
	<u>Year 16</u>	<u>Year 17</u>	<u>Year 18</u>	<u>Year 19</u>	<u>Year 20</u>
	6/22/2015 - 6/21/2016	6/22/2016 - 6/21/2017	6/22/2017 - 6/21/2018	6/22/2018 - 6/21/2019	6/22/2019 - 6/21/2020
OFF SITE RATES					
<u>Labor Category:</u>					
Principal	\$168.08	\$171.44	\$174.87	\$178.36	\$181.93
Senior Staff	\$142.85	\$145.71	\$148.62	\$151.59	\$154.63
Project Director	\$141.98	\$144.82	\$147.72	\$150.67	\$153.69
Senior Project Manager	\$138.42	\$141.19	\$144.02	\$146.90	\$149.83
Project Manager 3	\$130.20	\$132.81	\$135.46	\$138.17	\$140.94
Project Manager 2	\$111.00	\$113.22	\$115.48	\$117.79	\$120.15
Project Manager 1	\$99.04	\$101.02	\$103.04	\$105.10	\$107.21
Proj Engineer/Scientist 3	\$87.22	\$88.96	\$90.74	\$92.56	\$94.41
Proj Engineer/Scientist 2	\$74.42	\$75.91	\$77.43	\$78.97	\$80.55
Proj Engineer/Scientist 1	\$63.32	\$64.59	\$65.88	\$67.20	\$68.54
Admin Specialist	\$77.46	\$79.01	\$80.59	\$82.20	\$83.84
Senior Field Technician**	\$54.58	\$55.67	\$56.79	\$57.92	\$59.08
Field Technician**	\$47.19	\$48.13	\$49.09	\$50.07	\$51.07
Clerk Typist**	\$53.21	\$54.28	\$55.36	\$56.47	\$57.60
ON SITE RATES					
<u>Labor Category:</u>					
Principal	\$142.82	\$145.68	\$148.59	\$151.56	\$154.59
Senior Staff	\$121.38	\$123.81	\$126.28	\$128.81	\$131.39
Project Director	\$120.65	\$123.06	\$125.52	\$128.03	\$130.59
Senior Project Manager	\$117.63	\$119.98	\$122.38	\$124.83	\$127.32
Project Manager 3	\$112.73	\$114.99	\$117.28	\$119.63	\$122.02
Project Manager 2	\$94.31	\$96.20	\$98.12	\$100.08	\$102.08
Project Manager 1	\$84.33	\$86.02	\$87.74	\$89.50	\$91.29
Proj Engineer/Scientist 3	\$74.51	\$76.00	\$77.52	\$79.07	\$80.65
Proj Engineer/Scientist 2	\$67.27	\$68.61	\$69.99	\$71.39	\$72.81
Proj Engineer/Scientist 1	\$53.79	\$54.87	\$55.97	\$57.09	\$58.23
Admin Specialist	\$65.83	\$67.15	\$68.49	\$69.86	\$71.26
Senior Field Technician**	\$49.84	\$50.83	\$51.85	\$52.89	\$53.95
Field Technician**	\$42.78	\$43.63	\$44.51	\$45.40	\$46.31
Clerk Typist**	\$47.38	\$48.33	\$49.29	\$50.28	\$51.28

** Indicates SCA eligible categories. See the SCA Matrix following the price list for additional information regarding these labor categories. The prices for the above SCA labor categories are based on actual personnel salaries but are equal to or higher than the U.S. Department of Labor Wage Determination Numbers(s) identified in the matrix. Because the rates have been developed based on actual salaries, the rates have been escalated. Should work be performed in an area where the wage determination has a raw rate higher than that proposed, the higher rate will be paid to the employee.

ENVIRONMENTAL QUALITY MANAGEMENT, INC.
Table 2. GSA Contract Labor Rates for SIN 899-8/899-8RC

	OPTION III RENEWAL PERIOD				
	<u>Contract</u>	<u>Contract</u>	<u>Contract</u>	<u>Contract</u>	<u>Contract</u>
	<u>Year 16</u>	<u>Year 17</u>	<u>Year 18</u>	<u>Year 19</u>	<u>Year 20</u>
	6/22/2015 - 6/21/2016	6/22/2016 - 6/21/2017	6/22/2017 - 6/21/2018	6/22/2018 - 6/21/2019	6/22/2019 - 6/21/2020
<u>Labor Category:</u>					
Project Engr/Sr Project Mgr	\$136.65	\$139.38	\$142.17	\$145.01	\$147.91
Site Engineer	\$95.92	\$97.84	\$99.80	\$101.79	\$103.83
Gen'l Superintendent/Site Project Mgr.	\$96.31	\$98.23	\$100.20	\$102.20	\$104.25
Site Supervisor	\$82.16	\$83.80	\$85.48	\$87.19	\$88.93
Hydrogeologist	\$77.22	\$78.77	\$80.34	\$81.95	\$83.59
T&D Coordinator	\$93.46	\$95.33	\$97.24	\$99.18	\$101.17
QA/QC Chemist	\$94.06	\$95.95	\$97.86	\$99.82	\$101.82
Equipment Operator**	\$57.50	\$58.65	\$59.82	\$61.02	\$62.24
Field Chemist	\$47.47	\$48.42	\$49.39	\$50.38	\$51.38
Foreman	\$67.30	\$68.65	\$70.02	\$71.42	\$72.85
Clerk/Typist**	\$44.85	\$45.75	\$46.66	\$47.59	\$48.55
Site Safety Officer	\$51.37	\$52.39	\$53.44	\$54.51	\$55.60
Vacuum Truck Operator**	\$49.03	\$50.01	\$51.01	\$52.03	\$53.07
Cost Administrator	\$47.43	\$48.38	\$49.35	\$50.33	\$51.34
Cleanup Technician**	\$37.87	\$38.63	\$39.40	\$40.19	\$40.99

** Indicates SCA eligible categories. See the SCA Matrix following the price list for additional information regarding these labor categories. The prices for the above SCA labor categories are based on actual personnel salaries but are equal to or higher than the U.S. Department of Labor Wage Determination Numbers(s) identified in the matrix. Because the rates have been developed based on actual salaries, the rates have been escalated. Should work be performed in an area where the wage determination has a raw rate higher than that proposed, the higher rate will be paid to the employee.

ENVIRONMENTAL QUALITY MANAGEMENT, INC.
Table 3. SCA Matrix

SCA Eligible Contract Labor Category	SCA Equivalent Code - Title	Applicable Wage Determination
Senior Field Technician	30090 - Environmental Technician	Determination No. 2005-2413, Revision 15, dated 12/22/14
Field Technician	23470 - Laborer	Determination No. 2005-2413, Revision 15, dated 12/22/14
Equipment Operator	23440 - Heavy Equipment Operator	Determination No. 2005-2413, Revision 15, dated 12/22/14
Vacuum Truck Operator	31362 - Truck driver, Medium	Determination No. 2005-2413, Revision 15, dated 12/22/14
Cleanup Technician	23470 - Laborer	Determination No. 2005-2413, Revision 15, dated 12/22/14
Clerk Typist	01613 - Word Processor III	Determination No. 2005-2413, Revision 15, dated 12/22/14

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the actual personnel salaries but are equal to or above the U.S. Department of Labor Wage Determination Numbers(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the Contractor perform in the area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

Labor Education and Qualification Matrix

GSA Labor Category	Education	Years Experience	Description
SIN 899-1 Consulting Services			
Principal	BS/BA in Engineering or Equiv. Substitution: MS	10	Plans, organizes, directs, and controls the activities of the development, management, operations, and resources of the division or branch. Reviews and approves specific plans for the control of planned outputs, budget spending, staff efficiency, equipment efficiency, and customer service, along with staff utilization. Reviews performance against operating plans and standards. Provides reports on interpretation of results and approved changes in direction of plans. Develops, recommends, and implements corporate operations policy.
		8	
Senior Staff	BS/BA in Engineering or Equiv. Substitution: MS	10	In concert with overall company planning efforts, assists in developing plans for the company's technical/regulatory activities required to achieve long range and annual goals and objectives. Contributes to the development of other technical services plans and related company-wide activities. In working with existing and past clients or as the primary contact with new clients, listen for and seek out new projects that may exist or are being formulated. Participate in the development of proposals as required. For those clients that will best be served by being the primary contact or when this is requested by the client, be the individual that is the lead contact person for interaction with firm and the client's decision maker. Assists in establishing project teams. Active member of a project team when required. Produces advice, counsel, and peer review to ensure the technical appropriateness and accuracy of field work, including subcontractor work, and all documents and reports. Maintains technical expertise in the field of Science. Maintains awareness of regulatory changes and their implications on our current and future projects.
		8	
Project Director	BS/BA in Engineering or Equiv. Substitution: MS	10	In concert with overall company planning efforts, assists in developing plans for the company's technical/regulatory activities required to achieve long range and annual goals and objectives. Contributes to the development of other technical services plans and related company-wide activities. In working with existing and past clients or as the primary contact with new clients, listen for and seek out new projects that may exist or are being formulated. Participate in the development of proposals as required. For those clients that will best be served by being the primary contact or when this is requested by the client, be the individual that is the lead contact person for interaction with firm and the client's decision maker. Assists in establishing project teams. Active member of a project team when required. Provides advice, counsel, and peer review to ensure the technical appropriateness and accuracy of work, including subcontractor work, and all documents and reports. Maintains technical expertise in the field of Science. Maintains awareness of regulatory changes and their implications on our current and future projects.
		8	
Sr. Project Mgr.	BS/BA in Engineering or Equiv. Substitution: MS	10	Has full responsibility for interpreting, organizing, executing, and coordinating engineering projects which have unique or controversial problems and an important effect on major company programs. May serve as Senior Project Manager, Department Head or Chief Engineer for the Company. As Senior Project Manager (or Project Director) – plans, develops, coordinates, and directs a number of large and important projects or a project of major scope and importance. May supervise Project Managers. As a Department Head – is the Company's foremost authority in the application of advanced theories, concepts, principles, and processes for the assigned area. As a Chief Engineer – is engaged in complex research for the purpose of contributing inventions, new designs, or techniques that will be of material benefit to the Company.
		8	
Project Manager Level 3	BS/BA in Engineering or Equiv. Substitution: MS	5	Serves as Project Manager, Project Engineer, or Staff Engineer with responsibility for applying intensive and diversified knowledge of engineering principles and practices in broad areas. Uses advanced techniques, theory, precepts and practices in a specialized engineering field and related sciences and disciplines. As a Project Manager – plans, coordinates and directs a large and important engineering projects or a number of smaller projects with many complex features. As a Project Engineer – serves as technical specialist, staff advisor and consultant for a technical specialty (civil, mechanical, electrical, chemical, etc.). As a Staff Engineer – carries out complex or novel assignments requiring the development of new or improved techniques or procedures to create new or refined equipment, materials, processes, or methods.
		3	
Project Manager Level 2	BS/BA in Engineering or Equiv.	3	Independently performs engineering assignments with clear and specified objectives involving conventional types of plans, surveys, investigations, structures or equipment. Work is reviewed for the application of sound professional judgment. Performs calculations, prepares equipment or material specifications, and provides direction to technical support or drafting personnel. Assignments require the investigation of limited number of variables; supervisory assistance is provided on unusual problems and possible solutions.

GSA Labor Category	Education	Years Experience	Description
Project Manager Level 1	BS/BA in Engineering or Equiv.	0	Performs entry-level engineering work including assignments involving the application of standard techniques, procedures, and criteria in carrying out routine engineering tasks under close supervision.
Project Engr/Scientist III	BS/BA	5	Under minimal supervision, performs a variety of routine and nonroutine tasks related to environmental projects including investigations of air, water, and solid/hazardous waste management issues, regulatory interpretation, health and safety compliance, and permitting. Under minimal supervision, performs routine and nonroutine environmental investigations, calculations, and regulatory interpretations. May serve as team leader for plant-level projects including emission investigations, compliance audits, and permit applications. Prepares permit applications, remediation plans, SAP's, closure plans, health and safety plans, QA/QC documents, and other project-specific reports.
Project Engr/Scientist II	BS/BA	3	Under general supervision, performs a variety of routine and nonroutine tasks related to environmental projects including investigations of air, water, and solid/hazardous waste management issues, regulatory interpretation, health and safety compliance, and permitting. Under general supervision, performs routine and nonroutine environmental investigations, calculations, and regulatory interpretations. May serve as a team member or team leader for plant-level projects including emission inventories, compliance audits, and permit applications. Prepares project reports, permit applications, remedial action plans, SAP's, closure plans, health and safety plans, QA/QC documents, and other project-specific reports. May perform routine and nonroutine field work including sample collection and field measurements.
Project Engr/Scientist I	BS/BA	0	Under supervision, performs a variety of routine tasks related to environmental projects including investigation of air, water, and solid/hazardous waste management issues, regulation interpretation, health and safety compliance, and permitting. Under close supervision, performs routine or nonroutine investigations, calculations, and regulatory interpretations. May perform routine field work including sample collection and field measurements. May serve as a team member for plant-level projects including emission inventories and permit applications. Assists in the preparation of project reports, permit applications, remedial action plans, closure plans, health and safety plans, QA/QC documents, and other project-specific reports.
Administrative Specialist	HS	3	Provides principal administrative support. Handles differing situations, problems, and deviations in the work of the office according to the supervisor's general instructions, priorities, duties, policies, and program goals. Duties include or are comparable to the following: screens telephone calls, visitors, and incoming correspondence; personally responds to requests for information concerning office procedures; determines which requests should be handled by the supervisor, appropriate staff member, or other offices; may prepare and sign routine, non-technical correspondence in own or supervisor's name; schedules tentative appointments without prior clearance; makes arrangements for conferences and meeting and assembles established background materials as directed; collects information for routine inquiries or periodic reports; refers non-routine requests to supervisor or staff.
Sr. Field Tech.	HS	5	Performs nonroutine and complex assignments. Works under general supervision of a scientist or engineer. Performs experiments or tests which may require nonstandard procedures and complex instrumentation. Records, computes, and analyzes test data; prepares test reports. May supervise lower level technicians.
Field Tech.	Substitution: BS/BA	4	
Field Tech.	HS	1	Performs simple and routine tasks or tests under close supervision. Records test data and may prepare simple charts or graphs. Performs routine maintenance and may install or set up test equipment.
Clerical/Support	HS	3	Responsible for the production (both typing and reproduction) of correspondence and reports. Responsible for assessing priorities on all typing requests to assure all deadlines are met. Under supervision performs routine typing tasks, assuring that all reports are typed in the proper format. Completes reproduction of reports, as requested. Under supervision completes QA/QC review of final reports to assure no pages, tables, or figures are missing and to assure all sections/headers are in proper order and format. May assist proposal department in the typing and production of major proposals. Competent in word processing software including WordPerfect and Microsoft Word. Ability to answer multi-line switchboard on a back up basis.

GSA Labor Category	Education	Years Experience	Description
SIN 899-8 Remediation and Reclamation Services			
Project Engr/Sr. PjM	BS/BA in Engineering or Equivalent Substitution: MS	8 5	Serves as Project Manager, Project Engineer, or Staff Engineer with responsibility for applying intensive and diversified knowledge of engineering principles and practices in broad areas. Uses advanced techniques, theory, precepts and practices in a specialized engineering field and related sciences and disciplines. As a Project Manager – plans, coordinates and directs a large and important engineering projects or a number of smaller projects with many complex features. As a Project Engineer – serves as technical specialist, staff advisor and consultant for a technical specialty (civil, mechanical, electrical, chemical, etc.).
Site Engr	BS/BA in Engineering or Equivalent	3	Independently performs engineering assignments with clear and specified objectives involving conventional types of plans, surveys, investigations, structures or equipment. Work is reviewed for the application of sound professional judgment. Performs calculations, prepares equipment or material specifications, and provides direction to technical support or drafting personnel. Assignments require the investigation of limited number of variables; supervisory assistance is provided on unusual problems and possible solutions.
Gen. Super/Site PjM	BS/BA or equivalent experience	8	Understanding of waste treatment techniques, T&D of Hazardous and special waste, Heavy equipment operations, Emergency Response, Health and Safety Light Construction and Project management skills.
Site Super.	HS	5	Understanding of waste treatment techniques, T&D of Hazardous and special waste, Heavy equipment operations, Emergency Response, Health and Safety Light Construction and Project management skills.
Hydrogeologist	BS in Geology/ Hydrogeology	5	Prepares proposals and reports, develops soil and groundwater sampling plans, and conducts data analysis, site remediation, project management as well as client maintenance.
T&D Coord.	BS Chemistry or equivalent	5	Working knowledge of all hazardous substance transportation and disposal regulations. Ability to prepare Hazardous waste manifests, apply appropriate placards or labels and proper shipping containers. Have a knowledge of current innovative treatment technologies for hazardous waste
QA/QC Chemist	BS Chemistry or equivalent	5	Performs chemical analysis. Reviews and interprets laboratory results. Responsible for analytical data validation, collection and analysis of QA data, and identification of out-of-control analytical systems. Set up and operate field or mobile laboratories.
Equip. Operator	HS	3	Operates Power construction equipment cranes, shovels, tractors, dozers and scrapers to excavate, move and grade earth or erect structures. Position includes water treatment plant operators.
Field Chemist	BS in Chemistry	1	Performs chemical analysis and analyzes the results. Prepares brief reports. Responsible for procuring the services of qualified laboratories for analytical support, coordination of laboratory and field sampling activities, and oversight of sample acceptance and log-in of all samples.
Foreman	HS	5	Directs and oversees response or construction activities of the crew at the direction of the site superintendent
Clerk/Typist	HS	1	Responsible for the production (both typing and reproduction) of correspondence and reports. Responsible for assessing priorities on all typing requests to assure all deadlines are met. Under supervision performs routine typing tasks, assuring that all reports are typed in the proper format. Completes reproduction of reports, as requested. Under supervision completes QA/QC review of final reports to assure no pages, tables, or figures are missing and to assure all sections/headers are in proper order and format. May assist proposal department in the typing and production of major proposals. Competent in word processing software including WordPerfect and Microsoft Word. Ability to answer multi-line switchboard on a back up basis.
Site Safety Officer	BS in Industrial Hygiene or equivalent	1	Performs Safety duties onsite to include perimeter and personal sampling. Ability to assess new hazards and provide recommendations for amendments to Safety Plans.
Vacuum/Truck Operator	HS	3	Experience in driving large trucks. CDL license.
Cost Administrator	BS/BA or equivalent experience	3	Ability to perform accounting, purchasing and clerical duties on field sites
Cleanup Tech.	HS	1	Applies non technical skills to remove hazardous materials using all levels of personal protection. Assists chemist in sampling activities to include personnel sampling. Assists site safety officer in sampling, monitoring